



2019 Asia Pacific Meeting of the Economic Science Association

New York University Abu Dhabi

January 24 – 27, 2019

Preliminary Program



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Conference website:

<http://esa2019nyuad.org/>

Location:

All rooms are in Building A6 at the NYU Abu Dhabi Campus

Program Overview

Time	Event
Thursday, January 24, 2019	
08:15 – 09:45	Arabic Brunch, Reception & Registration
09:45 – 09:55	Welcome
09:55 – 10:55	Keynote Lecture I
11:00 – 12:30	Parallel Sessions I
12:30 – 13:45	Lunch Break
13:45 – 15:15	Parallel Sessions II
15:15 – 15:35	Coffee Break
15:35 – 17:05	Parallel Sessions III
17:05 –	Optional: Departure Tour Louvre Abu Dhabi
Friday, January 25, 2019	
09:00 – 10:00	Keynote Lecture II
10:00 – 10:30	Coffee Break
10:30 – 12:00	Parallel Sessions IV
12:00 – 13:30	Lunch Break
13:30 – 15:00	Parallel Sessions V
15:00 – 15:30	Coffee Break
15:30 – 17:00	Parallel Sessions VI
17:30 – 22:00	Conference Dinner
Saturday, January 26, 2019	
09:00 – 10:30	Parallel Sessions VII
10:30 – 11:00	Coffee Break
11:00 – 12:00	Keynote Lecture III
12:00 – 13:30	Closing Lunch
14:00 – 22:00	Optional: Desert or Dubai Tour

Thursday January 24th

Parallel Sessions I. (11:00 AM – 12:30 PM)

Session Topic: Labor Markets (Room LH007)

1. Lata Gangadharan. 'Social Dilemmas with Agency Risk.'
2. Qian Weng. 'A Field Experiment on Compensating Differentials: The Case of Job Flexibility.'
3. Michal Durinik. 'Group Identity, Promotions and Confused Subjects.'
4. Myrna Wooders. 'Own experience bias in a labour market experiment.'

Session Topic: Coordination (Room 004)

1. Andrzej Baranski. 'Efficient Coordination through ex post Negotiations.'
2. Sherry Li. 'Using Social Connections and Financial Incentives to Solve Coordination Failure: A Quasi-Field Experiment.'
3. Huanren Zhang. 'Value creation and value appropriation in strategic partnerships: an experimental study of coopetition.'
4. John Tisdell. 'Notions of equity and equality in the formation of coalitions.'

Session Topic: Ambiguity (Room 005)

1. Julian Jamison. 'Perception and Ambiguity.'
2. Anisa Shyti. 'The Priceless Entrepreneur? A Behavioral Account on Risk and Ambiguity Attitudes.'
3. Thomas Garcia. 'Ambiguity and moral wiggle room in donations.'
4. Eli Spiegelman. 'A bird in the hand? The effect of context ambiguity on equilibrium selection.'

Session Topic: Contests (Room 006)

1. Aidas Masiliunas. 'Learning in contests with payoff risk and foregone payoff information.'
2. Lingbo Huang. 'Arms races, trade and conflict: Experimental evidence.'
3. Christine Harbring. 'Competing on the Holodeck: The effect of virtual peers and heterogeneity in dynamic tournaments.'
4. Felix Kölle. 'Governance and Group Conflict.'

Session Topic: Social Responsibility (Room 009)

1. Alicja Reuben. 'Subjects in the Lab, Activists in the Field: Public Goods and Punishment.'
2. Francisco Gomez Martinez. 'Can Collusion Promote Corporate Social Responsibility? Evidence from the Lab.'
3. Yohanes Eko Riyanto. 'Pleading with Buyers to Act Socially Responsible: An Experimental Investigation.'

Parallel Sessions II. (1:45 PM – 3:15 PM)

Session Topic: Beliefs (Room LH007)

1. Sen Geng. 'Belief Error and Non-Bayesian Social Learning: Experimental Evidence.'
2. Piotr Evdokimov. 'Higher-order Learning.'
3. Simone Häckl. 'Conscientious over-placement versus biased self-perception.'
4. Tibor Neugebauer. 'Heterogeneous beliefs in experimental asset markets revisited.'

Session Topic: Gender (Room 004)

1. Aurelie Dariel. 'Do lab experiments overestimate the gender gap in competitiveness? The role of selection bias.'
2. Ananta Neelim. 'Gender differences in Self-Promotion: Understanding the female modesty constraint.'
3. Yuval Ofek-Shanny. 'Religion and Gender, Do they Matter? Experiment on Low Stakes Assessment Tests.'
4. Agne Kajackaite. 'Battle for the Thermostat: Gender and the Effect of Temperature on Cognitive Performance.'

Session Topic: Auctions (Room 005)

1. Lijia Tan. 'How Auctioneers Set Ex-Ante and Ex-Post Reserve Prices in English Auctions.'
2. Gabriel Kaiser. 'The Aggregation of Risk Preferences in the First Price Auction.'
3. Cary Deck. 'Emotions in First Price and Dutch Auctions.'
4. Ajalavat Viriyavipart. 'Deterring bribes with reserve price: an auction experiment.'

Session Topic: Social Norms (Room 006)

1. Fabien Accominotti. 'The Reification of Performance and the Legitimacy of Inequality: Theory and Experimental Evidence.'
2. Hugh Sibly. 'Are there norms or rules for the fair division of a surplus?'
3. David Kingsley. 'Distributive Justice and Trust.'
4. Christiane Schwierén. 'The effect of experience on social norm perception in laboratory experiment participants.'

Session Topic: Public Goods (Room 009)

1. Jonathan Livermore. 'Two strikes and you're out! An experiment on exclusion.'
2. Hande Erkut. 'Endogenous contribution to local vs. global public goods with varying communication networks.'
3. Anna Rita Bennato. 'Learning by (not) doing. Behavioral spillovers in team production with coordinated punishment.'
4. Duk Gyoo Kim. 'Penalty Lottery.'

Parallel Sessions III. (3:35 PM – 5:05 PM)

Session Topic: Lying (Room LH007)

1. Marie Claire Villeval. 'Fraud, Reputation and Competition.'
2. Quazi Shahriar. 'Deception: The Role of Uncertain Consequences.'
3. Tobias Gesche. 'Honesty in the Digital Age.'
4. Georgia Michailidou. 'Interdependent Lying Costs: Theory and Experimental Evidence.'

Session Topic: Decision Theory (Room 004)

1. Anthony Newell. 'Weighting for a refined prospect.'
2. Despoina Alempaki. 'Preference Reversals under Strategic Uncertainty.'
3. Bachir Kassas. 'Happy to Take Some Risk: A More Accurate Assessment of the Dependence of Risk Preferences on Mood.'
4. Yohanes Eko Riyanto. 'Halo Effect in Human-Robot Interaction: How Chatbot Influences Human Decision Making Under Risk.'

Session Topic: Field Experiments (Room 005)

1. Tomomi Tanaka. 'The relationship between conflicts, economic shocks, and death with depression, economic activities.'
2. Klarizze Puzon. 'Regional identity and intergenerational resource conflict: an experiment in Guinea.'
3. Nicholas Haas. 'Improving Women's Access to Justice in a Context of Legal Pluralism: Two Experiments on Short and Long-term Approaches in Somalia.'
4. Lamis Saleh. 'Punishment Patterns, Violence, and Distress among Syrian Civil War Victims in Syria: A Lab-in-the-Fi.'

Session Topic: Discrimination (Room 006)

1. Graeme Pearce. 'Discrimination in British Carvery Restaurants.'
2. Kristine Koutout. 'Second-Order Beliefs and Gender in the Lab.'
3. Jing Li. 'Gender-biased task assignment: Evidence from a laboratory experiment.'
4. Francisco Lagos. 'Obesity Discrimination in Hiring: a natural field experiment.'

Session Topic: Preferences (Room 009)

1. Elif Incekara Hafalir. 'Incentives to Persevere.'
2. Zeeshan Samad. 'Trust and Treachery in Genetic Data Privacy.'
3. Xiu Chen. 'How time flies!'
4. Dominik Duell. 'Shared Social Identity and Strategic Uncertainty.'

Friday January 25th

Parallel Sessions IV. (10:30 AM – 12:00 PM)

Session Topic: Gender and Competition (Room LH007)

1. Nikos Nikiforakis. 'Motherhood and the willingness to compete for compensation.'
2. Ernesto Reuben. 'Competitiveness and the gender gap among young business professionals.'
3. Barbora Baisa. 'Group Membership, Team Payoff and Gender Competitiveness.'
4. Hirofumi Kurokawa. 'Ingroup Bias and Willingness to Compete.'

Session Topic: Markets (Room 004)

1. Jacopo Magnani. 'An Experimental Study of Matching under Imperfect Information.'
2. Lukas Wenner. 'Cursed Buyers in the Marketplace.'
3. Peter Katuscak. 'Strategy-proofness Made Simple.'
4. Fuhai Hong. 'Concentration and Unpredictability of Forecasts in Artificial Investment Games: An Online Experiment.'

Session Topic: Repeated Games (Room 005)

1. Binglin Gong. 'Cooperation through Indirect Reciprocity: Impact of Higher-Order History.'
2. Melis Kartal. 'A New Approach to the Analysis of Cooperation Under the Shadow of the Future: Theory and Experiments.'
3. Maoliang Ye. 'Does Gradualism Build Cooperation? A Finitely Repeated Investment Experiment.'
4. Andrea Isoni. 'Trust and Mutual Benefit.'

Session Topic: Social Preferences (Room 006)

1. Romain Gauriot. 'Altruism or Diminishing Marginal Utility?'
2. Stefania Bortolotti. 'Hope and Anger: An Experiment on Inequality and Disruptive Behavior.'
3. Pierluigi Conzo. 'Was Banfield right? New insights from a nationwide laboratory experiment.'
4. Topi Miettinen. 'Revealed Preferences in a sequential prisoners' dilemma: a horse-race between six utility functions.'

Session Topic: Decisions under Risk (Room 009)

1. Bodo Vogt. 'Hysteresis and prospect theory - A model and its experimental evaluation for order effects.'
2. Marc Willinger. 'Consumption smoothing and subjective discounting under background risk.'
3. Sebastian Schneider. 'Higher Order Risk: An Application To Savings of the Poor in Bogota.'
4. Jonathan Chapman. 'Loss Attitudes in the U.S. Population: Evidence from Dynamically Optimized Sequential Experimentation.'

Session Topic: Bounded Rationality (Room 001A)

1. Noemi Pace. 'Learning to Avoid Sub-optimality: Experimental Evidence of Intermediate Advice.'
2. Aljaz Ule. 'Commitment aversion revisited.'
3. Ismael Rafai. 'Revealed Preferences under Stochastic Attention. Characterization, Statistical Test and Experimental Evidence.'
4. Fabien Perez. 'Self-selection into strategic environments.'

Session Topic: Cooperation (Room 001C)

1. Yu Gao. 'Unequal past, shared future-Reaching agreement with responsibilities passed by generations.'
2. Jan Frederik Graff. 'Reviewing and Predicting Cooperation in Prisoner's Dilemma Games: A Meta-Study.'

3. Levent Neyse. 'Social comparisons in the Public Goods Game.'
4. Ning Liu. 'Visions fly and actions follow: Estimation of successors' actions enhances intergenerational altruism.'

Parallel Sessions V. (1:30 PM – 3:00 PM)

Session Topic: Political Economy (Room LH007)

1. Rebecca Morton. 'Social groups, information sharing, and the effectiveness of public protests.'
2. Lionel Page. 'Too big to prevail: Coalition formations in the presence of a superpower.'
3. Fabio Galeotti. 'Evaluating the Trade-Off between Political Preferences and Politician Quality in Voting Decisions.'
4. Aaron Kamm. 'Policy capture by special interests in democracies: The role of revolving doors and post-office employees.'

Session Topic: Nudges (Room 004)

1. Henning Hermes. 'Understanding Paternalism.'
2. Haoran He. 'Goal setting, effort provision and performance: a field experiment in college physical training courses.'
3. Yu Gao. 'It's So Hot in Here: Information Avoidance, Moral Wiggle Room, and High Air Conditioning Usage.'
4. Abhijeet Chandra. 'Fine as a Nudge: Experimental Evidence.'

Session Topic: Morals (Room 005)

1. Xiangdong Qin. 'Two-Stage moral behaviors: some evidence from lab experiment.'
2. Björn Bartling. 'Do Markets Undermine Morals?.'
3. Wladislaw Mill. 'The Normative Perception of Power Abuse.'
4. Vera te Velde. 'Is moral thinking marginal thinking?.'

Session Topic: Peer Punishment (Room 006)

1. Lawrence De Geest. 'Peer punishment, income inequality and incomplete information.'

2. Christian Koch. 'Covenants before the swords: The limits to efficient cooperation in heterogeneous groups.'
3. Agnalys Michaud. 'Effectiveness of peer punishment under negative framing.'
4. Andreas Nicklisch. 'War experience, religiosity, and punishment schemes: Field evidence from Syria.'

Session Topic: Beliefs (Room 009)

1. Matej Lorko. 'Historical information and project duration estimates.'
2. Ritwik Banerjee. 'Self-confidence spillovers and motivated beliefs.'
3. Zeeshan Samad. 'Self-deception.'
4. Jan Zilinsky. 'Learning about income inequality changes views but does not mobilize voters.'

Session Topic: Industrial Organization (Room 001A)

1. Silvester Van Koten. 'Self-regulation and meta-regulation – regulating the members or the SRO? A theoretical and experimental.'
2. Siqi Pan. 'Do Exploding Offers Really Explode? The Role of Commitment in Search Deterrence.'
3. Jason Shachat. 'Group identity and implicit collusion in Cournot competition: Theory and experiments.'
4. Xiaoyuan Wang. 'The effect of information disclosure on an experimental hold-up game.'

Parallel Sessions VI. (3:30 PM – 5:00 PM)

Session Topic: Industrial Organization (Room LH007)

1. Karim Sadrieh. 'Short-term versus long-term contracting: Empirical assessment of the ratchet effect in supply chain.'
2. Daniel Friedman. 'Price Dispersion and Cycles: Theory and Experiment.'
3. Francisco Gomez Martinez. 'Partial Cartels and Mergers with Heterogeneous Firms: Experimental Evidence.'
4. Jana Peliova. 'Experimenting with Price Gouging and Newsvendor problem.'

Session Topic: Lying (Room 004)

1. Nick Feltovich. 'What kind of communication is best? Cheap talk with two senders and one receiver.'
2. Manuel Munoz. 'Web of Lies: Preventing the Spread of False Information in Networks through Verification.'
3. Frederic Schneider. 'The Persistent Power of Promises.'
4. Francesca Marazzi. 'Telling the Other What One Knows? Strategic Lying in a Modified Acquiring-a-Company Experiment with.'

Session Topic: Asset Markets (Room 005)

1. Lijia Wei. 'Supply Fluctuations and Bubbles of Real Assets: A Experimental Study.'
2. Nilanjan Roy. 'Achieving Pareto optimality even though prices are "wrong".'
3. Adriana Breaban. 'Animal Spirits, Greater Fools, or Safety First: How do optimism, cognitive reflection, and risk aversion.'
4. Christina Rott. 'Preference for Housing Services and the Magnitude of Housing Bubbles: Evidence from a Macro-Experiment'

Session Topic: Games (Room 006)

1. John Wooders. 'Nash at Wimbledon: Evidence from Half a Million Serves.'
2. James Fisher. 'Interacting Cascades Experiment: Informational Spillovers.'
3. Javier Perote. 'Endogenous vs. Exogenous Leadership in teamwork: An experimental study.'
4. Jonas Fooker. 'Gift exchange when gifts are taxed.'

Session Topic: Communication (Room 009)

1. Pablo Hernandez-Lagos. 'Cooperative Initiative through Pre-Play Communication in One-Shot Games.'
2. Yang Yang. 'On Language and Meaning: A Randomized Experiment.'
3. Marianne Stephanides. 'Helping and communication.'
4. Lu Dong. 'Talking Behind Your Back: Asymmetric Communication in a Three-person Dilemma.'

Session Topic: Field Experiments (Room 001A)

1. Mirco Tonin. 'Pay-What-You-Want to support independent information - A field experiment on motivation.'
2. Maria Recalde. 'Leadership and risk-taking: A field experiment on the mechanisms underlying social influence.'
3. Fernanda Leite Lopez de Leon. 'Prejudice in the Age of Brexit: A Field-Experiment.'
4. John Gibson. 'Quality, Quantity, and Price: Experimental Evidence on Taxing Soft Drinks.'

Saturday January 26th

Parallel Sessions VII. (9:00 AM – 10:30 AM)

Session Topic: Bargaining (Room LH007)

1. Olivier Bochet. 'Experiments on multidimensional bargaining.'
2. Ben Greiner. 'The economics of colors: A null result.'
3. Bassim Allaheebb. 'The effect of effort in the ultimatum game: A cross-cultural analysis.'
4. Lina Lozano. 'The impact of the menstrual cycle on bargaining behavior.'

Session Topic: Relative Performance (Room 004)

1. Gwen-Jiro Clochard. 'Improved information or taste for ranking? Experimental evidence of the role of relative performance.'
2. Juliana Silva Goncalves. 'Long-lasting effects of relative age at school.'
3. Mingye Ma. 'Using relative marking scheme to motivate group effort provision: Field evidence from college students.'
4. Bettina Rockenbach. 'Social context engineering in children.'

Session Topic: Public Policy (Room 005)

1. Sébastien Massoni. 'Testing a boost policy to enhance mutualized health insurance.'
2. Romain Ferrali. 'Partners in crime? Corruption as a criminal network.'
3. Chagai Weiss. 'Can brief intergroup contact affect attitudes? A natural experiment in Israeli Medical Clinics'.
4. Matteo Ploner. 'When the state doesn't play dice: An experimental analysis of cunning fiscal policies and tax compliance.'

Session Topic: Principal Agent Problems (Room 006)

1. Michal Durinik. 'Post Promotion Effort and Group Identity.'
2. Mirco Tonin. 'Paying for what kind of performance? Performance pay and multitasking in mission-oriented jobs.'
3. Andrej Angelovski. 'Bidding for Better Jobs: An Experimental Comparison of Intra- vs. Inter-firm Hiring.'
4. Sibilla Di Guida. 'Testing the myth of fee-for-service and overprovision in health care.'

Session Topic: Methodology (Room 009)

1. Stephanie Thomas. 'Using virtual environments to study health related decisions: early results using a new effort task.'
2. Robert Schmidt. 'Identifying the Distribution of Focal Points in Coordination Games on the Individual Level.'
3. Theodore Turocy. 'A demonstration and comparison of estimation methods for quantal response equilibria in games.'
4. Xu Yan. 'Top-Flop Betting: An incentive mechanism to elicit unverifiable truths.'

Session Topic: Bounded Rationality (Room 001A)

1. Hanh Tong. 'Individual Heterogeneity in Traveler's Dilemma.'
2. Ada Kovaliukaite. 'The Predictive Success of Theories of Strategic Thinking: A Non-parametric Evaluation.'
3. Daniel Schunk. 'An Experimental Beauty-Contest Game with Children and Adults.'
4. Alex Horenstein. 'Tree construction and backward induction: a mobile experiment.'